



August 3, 2023

City of Brookfield Fire Department
2100 N Calhoun Road
Brookfield, WI 53005

Dear Fire Department:

We are pleased to present our proposal for the purchase of (1) E-One Cyclone Custom Pumper as detailed in the enclosed specifications #125552 dated 7/26/2023

The projected delivery time for this unit is 27 months from receipt of the order.

The price for this unit, as specified, at delivery and acceptance is:

\$1,030,158.00

The above pricing includes the additional Waterous Monarch Valve for the driver's side pump and is for payment at completion and inspection at the E-One factory in Hamburg New York.

There are two prepayment discount options available:

1. Payment of \$993,562.12 within 30 days from the receipt of the order will satisfy this contract in full. This option includes a 100% Performance Bond. This is a savings of \$36,595.88-\$4,121 for the performance bond for a total savings of \$32,474.88.
2. Payment of \$1,030,158.00 at the time of order or anytime during the duration of the contract will earn a rebate of \$84.67 / day X the number of days the money is held until completion and inspection at the E-One Factory in Hamburg New York. Projected rebate if **Paid** at the time of the order would be \$68,582.70 less a 100% Performance Bond cost of (\$4,121) for a net rebate of \$64,461.70 paid at delivery.



The above pricing is valid for 30 days from the date of this proposal.

Thank you for your interest in Fire Service, Inc. and E-One for this purchase consideration.

Sincerely,

Jim Castellano

Jim Castellano
VP Fire Service Inc.